

# TERMS AND CONDITIONS

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## WARRANTY

EKO SEATING PRODUCTS ARE GUARANTEED TO BE FREE FROM DEFECTS IN DESIGN, MATERIAL, AND WORKMANSHIP, GIVEN NORMAL USE AND PROPER CARE, FOR 10 YEARS OF SINGLE-SHIFT SERVICE WITH THE EXCEPTIONS BELOW. THIS WARRANTY DOES NOT APPLY TO COMPONENTS NOT MANUFACTURED BY EKO INCLUDING TEXTILES, WHICH ARE SUBJECT TO THE SPECIFIC WARRANTIES OF THOSE MANUFACTURERS, IF ANY. TEXTILE (FABRIC, LEATHER, VINYL, OR ANY OTHER COVERING MATERIAL) SUPPLIERS DO NOT GUARANTEE THEIR PRODUCTS FOR DURABILITY AND COLOR FASTNESS, AND NOR DOES EKO. CASTERS, FOAM PADDING, MECHANICAL AND ELECTRICAL COMPONENTS HAVE A WARRANTY OF TWO YEARS FROM THE DATE OF PURCHASE. THE EKO WARRANTY DOES NOT APPLY TO COM SPECIFIED MATERIALS, DAMAGE CAUSED BY A CARRIER, OR VARIATION IN WOOD FINISHES DUE TO NATURAL WOOD COLOR VARIATION. EKO CANNOT BE HELD RESPONSIBLE FOR VARIATIONS IN FABRIC IN DYE LOTS FROM ORDER TO ORDER. ALL FABRIC IS CAREFULLY INSPECTED WHEN IT IS RECEIVED, BUT A DEGREE OF VARIATION IN COLOR SHOULD BE EXPECTED. REPAIR OR REPLACEMENT OF ANY DEFECT COVERED BY THE EKO WARRANTY WILL BE MADE AT NO CHARGE TO THE ORIGINAL PURCHASER DURING THE WARRANTY PERIOD. THIS WARRANTY POLICY DOES NOT APPLY TO DEFECTS RESULTING FROM NEGLIGENCE, MISUSE, ALTERATION, IMPROPER CLEANING, STAINS, OR ACCIDENTS. EKO'S JUDGMENT WILL BE FINAL IN ALL MATTERS CONCERNING THE CONDITION OF THE FURNITURE, THE CAUSE OR NATURE OF THE DEFECT, AND THE NECESSITY OR MANNER OF REPAIR. THIS WARRANTY APPLIES TO PRODUCTS SOLD TO THE ORIGINAL PURCHASERS ACQUIRING OUR PRODUCTS THROUGH AUTHORIZED DEALERS, DIRECTLY FROM EKO OR FROM OTHERS SPECIFICALLY AUTHORIZED TO SELL OUR PRODUCTS. SEATING PRODUCTS INTENDED FOR 24 HOUR USAGE OR HIGH TRAFFIC AREAS RECEIVE A WARRANTY OF 3 YEARS FROM DATE OF PURCHASE.

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## CUSTOMER SATISFACTION

IT IS THE PRIMARY GOAL OF EKO AND OUR TEAM TO ENSURE THE COMPLETE SATISFACTION OF OUR CUSTOMERS WITH OUR PRODUCTS AND PERFORMANCE. IF A PROBLEM ARISES WITH AN EKO PRODUCT AFTER THE EXPIRATION OF THE LIMITED WARRANTY PERIOD, EKO WILL EXERCISE ITS BEST EFFORTS TO ACHIEVE THE SATISFACTION OF THE CUSTOMER IN A MANNER THAT IS FAIR TO ALL CONCERNED.

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## CUSTOMER CARE HOURS

PLEASE NOTE CUSTOMER CARE HOURS ARE:  
8:30 AM TO 5:00 PM EST MONDAY-THURSDAY  
8:30 AM TO 3:30 PM EST FRIDAY  
1.866.814.8EKO PHONE  
1.615.676.4861 FAX  
[CSR@EKOCONTRACT.COM](mailto:CSR@EKOCONTRACT.COM)

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## TERMS AND CONDITIONS

NET 30 DAYS. ALL APPLICABLE SALES TAXES ARE EXTRA. DISTRIBUTION OF THIS PRICE LIST DOES NOT IN ITSELF CONSTITUTE AN OFFER TO SELL. ORDERS CAN BE RECEIVED ONLY FROM AUTHORIZED EKO DEALERS. ACCEPTANCE OF ANY ORDER AND TERMS OF SALE MAY BE ESTABLISHED AT THE DISCRETION OF EKO. DEPOSITS ARE REQUIRED FROM NEW ACCOUNTS AS WELL AS ON LARGE OR SPECIAL ORDERS. EKO RESERVES THE RIGHT TO DISCONTINUE DESIGNS, OR TO CHANGE DESIGNS, CONSTRUCTION, PRICES, OR MATERIALS WITHOUT NOTICE.

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## ORDERING AND ORDER ACKNOWLEDGEMENTS

PLEASE EMAIL ALL ORDERS TO [SALES@EKOCONTRACT.COM](mailto:SALES@EKOCONTRACT.COM). YOU WILL RECEIVE AN ORDER ACKNOWLEDGEMENT, WITH SHIP DATE OR TERMS OF PURCHASE, WITHIN 24 HOURS OF ORDER NOTIFICATION. THIS EMAIL IS FOR INCOMING ORDERS ONLY.

**TO MAKE YOUR PURCHASE EXPERIENCE WITH EKO THE BEST POSSIBLE, MAKE SURE YOUR PURCHASE ORDER IS COMPLETE.** MANY TIMES OUR PRODUCTS ARE NOT ORDERED COMPLETE. ORDERS WITH MISSING FINISH COLORS, LAMINATE COLORS, INCORRECT PRICING, AND OPTIONS NOT MATCHING DESCRIPTIONS WILL BE RETURNED TO CLIENTS AND MUST BE REVISED WITH CORRECTIONS AND RESENT TO EKO BEFORE AN ORDER IS PLACED. SEE PRODUCT PRICE LIST FOR ORDERING INSTRUCTIONS AND PLEASE DOUBLE CHECK YOUR ORDER PRIOR TO SENDING.

EACH ORDER WILL BE ACKNOWLEDGED VIA EMAIL OR FAX. THIS ACKNOWLEDGEMENT IS THE FINAL AGREEMENT BETWEEN EKO AND THE CUSTOMER, SUPERSEDING ALL PREVIOUS COMMUNICATIONS REGARDING THE PURCHASE ORDER. WHERE THERE IS A DISCREPANCY ON A PURCHASE ORDER BETWEEN THE PRODUCT CODE AND A DESCRIPTION, EKO WILL MAKE EVERY EFFORT TO RESOLVE THE DISCREPANCY, BUT WILL BE RULED BY THE PRODUCT CODE ORDERED. PLEASE CHECK ALL ACKNOWLEDGEMENTS FOR ACCURACY, AND ADVISE EKO OF ANY DISCREPANCIES WITH A PURCHASE ORDER.

**IF YOU HAVE NOT RECEIVED AN ORDER ACKNOWLEDGEMENT AFTER 24 HOURS, PLEASE CONTACT [BRANDI@EKOCONTRACT.COM](mailto:BRANDI@EKOCONTRACT.COM) FOR FURTHER ASSISTANCE.**

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## ADVANCE SHIP NOTICE

AFTER SHIPMENT IS MADE, EACH ORDER WILL RECEIVE AN ADVANCE SHIP NOTICE (ASN) VIA EMAIL. YOU WILL RECEIVE A PDF OF THE SIGNED BILL OF LADING CONTAINING SHIP DATE, PRO NUMBER, AND CARRIER. INVOICES ARE ALSO SENT ALONG WITH THE ASN. HARD COPY INVOICES CAN BE MAILED UPON REQUEST.

# TERMS AND CONDITIONS

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## CANCELLATION

A CANCELLATION CAN BE MADE ONLY BY EXPRESSED AGREEMENT WITH EKO. A CANCELLATION FEE WILL BE INCURRED ON ALL ORDERS NOT CANCELLED WITHIN 48 HOURS AFTER RECEIPT. FEES ARE BASED ON PERCENTAGE OF ORDER COMPLETED, I.E. FABRIC ORDERED, SHIPPING CHARGES, ETC.

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## DIMENSIONS

DIMENSIONS ARE IN INCHES AND APPROXIMATE, AND SUBJECT TO CHANGE WITHOUT NOTICE.  
*CONTACT CUSTOMER SERVICE IF DIMENSIONS ARE CRITICAL.*

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## BLANKET WRAPPING

EKO WILL BLANKET WRAP SEATING ORDERS AT A CUSTOMER'S REQUEST. PLEASE INDICATE ON YOUR PURCHASE ORDER AND CONTACT CUSTOMER SERVICE. THIS OPTION IS AVAILABLE TO ON-SITE DELIVERIES IN **FULL TRUCKLOADS ONLY** AND IS AN EXTRA CHARGE. PLEASE CONTACT CUSTOMER SERVICE FOR QUOTE.

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## STORAGE POLICY

DUE TO LIMITED STORAGE SPACE, ORDERS WILL BE SHIPPED WHEN COMPLETED. ON ORDERS FOR WHICH PAYMENT HAS NOT BEEN RECEIVED, THE MERCHANDISE WILL BE MOVED TO A LOCAL STORAGE FACILITY AT THE CUSTOMER'S EXPENSE.  
*1 - 10 ITEMS, \$100 PER WEEK, 11 - 20 ITEMS, \$150 PER WEEK AND 21 ITEMS AND OVER \$250 PER WEEK.*

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## CUSTOM CAPABILITIES

A PORTION OF OUR BUSINESS INVOLVE SOME TYPE OF CUSTOM WORK, AND WE INVITE OUR CUSTOMERS TO MAKE USE OF OUR CAPABILITIES. THESE INCLUDE:  
1) CUSTOMIZATION OF STANDARD SIZE PRODUCTS  
2) CUSTOM FINISHES  
CUSTOM ORDERS REQUIRE ADDITIONAL PRODUCTION LEAD TIMES. CONTACT CUSTOMER SERVICE FOR MORE INFORMATION.

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## DAMAGED SHIPMENTS

ALL EKO PRODUCT IS CAREFULLY INSPECTED, PROTECTED WITH WELL-ENGINEERED PACKAGING. ALL SHIPMENTS LEAVE THE FACTORY IN GOOD CONDITION.  
DO NOT REFUSE MERCHANDISE DAMAGED IN TRANSIT, AS EKO IS NOT RESPONSIBLE FOR DAMAGE TO GOODS WHICH OCCUR IN TRANSIT OR STORAGE.  
**IT IS THE PURCHASER'S SOLE RESPONSIBILITY TO EXAMINE THE GOODS UPON RECEIPT.**

### **MANDATORY GUIDELINES FOR DAMAGED SHIPMENTS**

1. NOTE ANY DAMAGE OR SHORTAGE ON THE BILL OF LADING  
\*\*EKO WILL NOT ACCEPT RESPONSIBILITY FOR SHORTAGES OR DAMAGES IF SIGNED FOR "CLEAR".
2. PROVIDE DIGITAL PICTURES OF CARTONING AND DAMAGED PRODUCT  
THIS MUST BE PROVIDED TO EKO TO FILE A PROPER FREIGHT CLAIM OR YOUR CLAIM WILL BE DENIED.
3. SEND INFO TO CINDY@EKOCONTRACT.COM TO FILE A FREIGHT CLAIM
4. PLEASE PLACE A NEW ORDER USING THE SAME PO# + FRIEGHT CLAIM FOR THE ITEMS DAMAGED IN TRANSIT. WE WILL DO OUR BEST TO EXPEDITE THESE PRODUCTS AND CONFIRM THE ORDER.
5. EKO WILL DETERMINE TO DESTROY OR ISSUE RMA TO RETURN THE PRODUCTS AFTER THE REVIEW PROCESS. ITEMS MUST BE KEPT ACCESSABLE TIL THIS PRIORITY PROCESS IS COMPLETE.  
\*\*WE ASK THAT ALL RETURNED PRODUCTS BE PACKAGED ADEQUATELY PRIOR TO PICK UP.  
\*\*ITEMS SENT BACK UNCARTONED, IMPROPERLY PACKAGED, ETC. WILL BE BILLED TO DEALER.

\*\*CONCEALED DAMAGE CLAIMS MUST BE MADE TO EKO WITHIN 5 DAYS AFTER DELIVERY.

\*\*LIABILITY CEASES AFTER 5 DAYS.

\*\*ITEMS STORED IN UNCONDITIONED WAREHOUSES ARE NOT COVERED.

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## RETURNS

NO MERCHANDISE MAY BE RETURNED WITHOUT EKO'S PRIOR WRITTEN CONSENT. IN THE EVENT OF AN AUTHORIZED RETURN, A RETURN MERCHANDISE AUTHORIZATION (RMA) NUMBER WILL BE ISSUED, AND A RESTOCKING CHARGE WILL APPLY. RETURN TRANSPORTATION CHARGES MUST BE PREPAID. UNAUTHORIZED RETURNS WILL NOT BE ACCEPTED AND WILL BE RETURNED FREIGHT COLLECT. ALL MERCHANDISE BEING RETURNED MUST BE PROPERLY PACKAGED IN ITS ORIGINAL OR COMPARABLE REPLACEMENT PACKAGING TO ENSURE PROTECTION OF THE PRODUCT DURING HANDLING AND TRANSPORTATION. RETURNS ON ORDERS DUPLICATED BY THE CUSTOMER MUST BE RECEIVED IN THEIR ORIGINAL PACKAGING TO BE ACCEPTED.

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## RETURN MERCHANDISE AUTHORIZATION

EKO'S WRITTEN AUTHORIZATION, IN THE FORM OF A RMA NUMBER, MUST BE OBTAINED PRIOR TO INCURRING CHARGES OF ANY KIND IF EKO IS EXPECTED TO PAY THESE CHARGES. THIS INCLUDES AUTHORIZATION FOR FIELD REPAIRS AND REPLACEMENTS, INSTALLATION AND DELIVERY CHARGES. EKO RESERVES THE RIGHT TO HAVE ITS REPRESENTATIVE INSPECT PRODUCT RELATED TO ANY REQUEST FOR SUCH AUTHORIZATIONS, PRIOR TO THAT AUTHORIZATION BEING PROVIDED. DEDUCTIONS FROM INVOICES PAID FOR ANY CHARGES TO EKO, WITHOUT PRIOR WRITTEN AUTHORIZATION IN THE FORM OF AN RMA, WILL NOT BE ACCEPTED. DIGITAL PHOTOGRAPHY MAY BE REQUIRED TO COMPLETE THE RMA PROCESS.

# TERMS AND CONDITIONS

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## CARE AND MAINTENANCE WOOD FINISHES

THERE ARE SEVERAL STEPS THAT CAN BE TAKEN TO PROTECT AND PROLONG THE LIFE AND BEAUTY OF THE FINISH. DUST ONLY WITH A CLEAN, DRY CLOTH, GOING WITH THE GRAIN. CLEAN ANY MARKS WITH A DAMP CLOTH, USING A SMALL QUANTITY OF MILD SOAP OR DETERGENT. WHEN USING A DAMP CLOTH, DRY IMMEDIATELY WITH A CLEAN, DRY CLOTH. DO NOT USE ANY WAX-BASED POLISH, SPRAY OR SILICONE. EVENTUALLY, A FILM WILL BUILD UP AND DISCOLOR THE TOP. DO NOT PLACE YOUR FURNITURE IN A POSITION OF PERMANENT EXPOSURE TO DIRECT SUNLIGHT.

### TEXTILE UPHOLSTERY

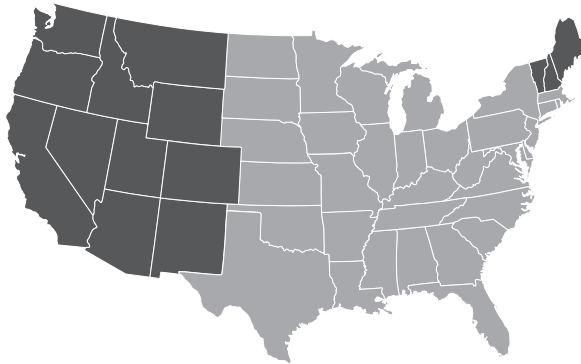
SEE SPECIFIC TEXTILE VENDOR FOR THEIR RECOMMENDED CLEANING INSTRUCTIONS.

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## FREIGHT PROGRAM

ALL SHIPMENTS ARE F.O.B. FACTORY AND FREIGHT PREPAID TO ONE CONTINENTAL UNITED STATES DESTINATION (EXCLUDING FUEL SURCHARGES.) EKO RESERVES THE RIGHT TO SELECT THE MOST APPROPRIATE F.O.B. POINT CARRIER, AND ROUTINGS ON ALL SHIPMENTS. NORMAL DELIVERIES ARE "DOCK TO DOCK" BASIS. NO CUSTOMER PICK UPS ALLOWED WITHOUT WRITTEN AUTHORIZATION. ALL PRICING SHOWN INCLUDES FREIGHT PREPAID FOR ORDERS OVER \$8,000 LIST. YOU MUST ADD A \$225 NET FREIGHT CHARGE PER ORDER IF LIST PRICE IS LESS THAN \$8,000.

THE FOLLOWING STATES INCLUDE FREIGHT PREPAID FOR ORDERS OVER \$12,000 LIST AND A \$350 NET CHARGE FOR ALL ORDERS BELOW \$12,000 LIST: WA, OR, CA, NV, AZ, NM, CO, UT, ID, MT, WY, ME, VT, NH.



NOTE: IF PURCHASING FROM ANY STATE LOCATED IN THE LIGHT AREA AND SHIPPING TO ANY STATE LOCATED IN THE DARK AREA, YOU MUST USE THE FREIGHT POLICY DEFINED FOR THE DARK AREA DESCRIBED ABOVE. EXAMPLE: ORDERS PURCHASED IN NORTH CAROLINA AND SHIPPING TO NEVADA THAT ARE OVER \$12,000 LIST PRICE QUALIFY FOR FREE FREIGHT. ORDERS BELOW THE \$12,000 THRESHOLD MUST ADD A NET FREIGHT CHARGE OF \$350 PER ORDER.

IF A CONTACT CARRIER OR FURNITURE ONLY CARRIER IS REQUIRED, DUE TO EITHER TIGHT DEADLINES OR NON-LTL PRODUCTS, ADDITIONAL CHARGES MAY APPLY. YOU WILL BE NOTIFIED IN ADVANCE OF ESTIMATED CHARGES VIA YOUR QUOTE.

### NON-LTL DEFINED

SOME EKO PRODUCTS ARE CATEGORIZED AS NON-LTL, THESE ITEMS WILL REQUIRE ADDITIONAL FREIGHT FEES TO GUARANTEE A TROUBLE FREE DELIVERY VIA A CONTRACT OR FURNITURE ONLY CARRIER.

### CURRENT PRODUCTS INCLUDE:

PICNIC TABLES - POWWOW ITEMS WITH HANGOUT LEDGES  
MOZZO LOW STOW AND WORK TABLES

*EKO RESERVES THE RIGHT TO APPLY FREIGHT SURCHARGES AT ANY TIME DUE TO MARKET CONDITIONS OR OTHER FACTORS BEYOND EKO'S CONTROL.*

ADDITIONAL CHARGES: CALL AHEAD (\$40), LIFT GATE (\$200), RESIDENTIAL (\$175) OR INSIDE DELIVERY (CALL FOR PRICE), INSTALLATION SERVICES (PROVIDED BY DEALER) OR RUSH FEES (QUOTED) ARE NOT INCLUDED IN THE PRICING SHOWN.

IF ANY OF THE ABOVE ARE REQUIRED, THESE CHARGES WILL BE PREPAID AND ADDED TO THE NET INVOICE.

# TEXTILES

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## TEXTILES AND GRADED-IN FABRIC PROGRAM

CLICK FOR:  
[TEXTILES](#)  
[GRADED-IN TEXTILE DATA BASE](#)

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## COM MATERIAL

SEE ONLINE CLICK HERE: [COM FORM](#)

ALL UPHOLSTERED ITEMS MAY BE ORDERED USING CUSTOMER'S OWN FABRIC OR VINYL MATERIALS (COM). PRICES LISTED UNDER COL REFER TO CUSTOMER'S OWN LEATHER.

YARDAGE REQUIREMENTS SHOWN IN THE PRICE LIST ARE BASED ON NON-DIRECTIONAL 54" MATERIAL. PLEASE NOTE, 54" WIDE ROLLS NEED TO BE 54" OF USABLE MATERIAL. THE FOLLOWING CONVERSION CHART SHOULD BE USED TO DETERMINE REQUIREMENTS WHEN COM IS 54" WIDE AND HAS A REPEAT.

REPEAT	ACROSS ROLL	UP THE ROLL	2 WAY REPEAT
1 - 5"	ADD 10%	ADD 15%	ADD 15%
6 - 9"	ADD 15%	ADD 20%	ADD 25%
10 - 13"	ADD 20%	ADD 25%	ADD 30%
14 - 20"	ADD 25%	ADD 30%	ADD 35%
21 - 27"	ADD 30%	ADD 35%	ADD 40%
28 - 34"	ADD 35%	ADD 40%	ADD 45%

**THESE PERCENTAGES ARE FOR ESTIMATING PURPOSES ONLY. EKO WILL NOT BE HELD RESPONSIBLE FOR SHORT-AGES ON COM PRODUCTS. IF YOU WOULD LIKE ASSISTANCE, PLEASE SEE OUR WEBSITE FOR FABRIC DIAGRAMS AND EMAIL COMPLETED DIAGRAMS TO EKO ORDER ENTRY AT SALES@EKOCONTRACT.COM. EKO WILL, AT NO CHARGE, CALCULATE THE REQUIRED YARDAGE FOR YOUR PROJECT AND RETURN WITHIN 24 HOURS.**

THERE MAY BE AN UPCHARGE ABOVE COM PRICE FOR COMBINATION UPHOLSTERY (TWO OR MORE COM'S) APPLIED TO THE SAME CHAIR. PLEASE CALL FACTORY AND ATTACH DIAGRAM OF HOW TO APPLY MULTIPLE FABRICS AND WELT IF APPLICABLE. COM ORDERS CANNOT BE SCHEDULED INTO PRODUCTION UNTIL THE FABRIC HAS ARRIVED AND INSPECTION IS COMPLETE.

**SEND ALL COM MATERIALS FREIGHT PAID TO:**

EKO  
ATTN: COM DEPARTMENT  
145 RYMER ROAD, NE  
CLEVELAND, TN 37323

**TO HELP US EXPEDITE YOUR ORDER, EMAIL ALL COM TRACKING INFORMATION TO: SALES@EKOCONTRACT.COM**

CLEARLY MARK ALL MATERIALS WITH THE FOLLOWING: DEALER'S NAME, EKO ACKNOWLEDGEMENT NUMBER, PURCHASE ORDER NUMBER, MODEL NUMBER AND QUANTITY OF ITEM TO BE COVERED. FAILURE TO PROVIDE YOUR CUSTOMER PURCHASE ORDER NUMBER ALONG WITH COM WILL CAUSE A DELAY IN PROCESSING YOUR ORDER.

IN TODAY'S MARKET, SOME FABRIC'S ARE "REVERSIBLE", IT IS EXTREMELY IMPORTANT TO SEND US A SWATCH OF COM WITH THE EXPOSED SIDE MARKED AS SUCH. ON ORDERS SPECIFYING COM/COL, PLEASE SUPPLY FOLLOWING: APPLICATION INSTRUCTIONS FOR STRIPED/PATTERNED OR REVERSIBLE FABRICS. IN THE ABSENCE OF SPECIAL INSTRUCTION, EKO RESERVES THE RIGHT TO USE THEIR OWN JUDGMENT AND WILL APPLY THE FABRIC IN WHAT IS DETERMINED TO BE THE BEST MANNER.

WE RESERVE THE RIGHT TO REJECT ANY COVERING THAT, IN OUR PROFESSIONAL OPINION, IS UNSUITABLE FOR UPHOLSTERY PURPOSES. EKO'S APPROVAL SIGNIFIES ONLY THAT THE MATERIAL IN QUESTION CAN BE APPLIED TO THE PRODUCTS FOR WHICH INTENDED. THIS APPROVAL DOES NOT CONSTITUTE ANY RESPONSIBILITY NOR ANY WARRANTY ON THE PART OF EKO AS TO APPEARANCE, BEHAVIOR OR DURABILITY OF COM.

EKO WILL NOT BE RESPONSIBLE FOR, HOW AN UPHOLSTERY MATERIAL WEARS IN AN INSTALLATION SETTING. WE WILL NOT BE HELD RESPONSIBLE FOR WEAR, FADING, STRETCHING OR PERFORMANCE OF ANY COVERING MATERIALS WHETHER SUPPLIED BY THE BUYER OR BY OUR SOURCES. VINYL UPHOLSTERY MATERIALS MUST BE THE EXPANDED TYPE REINFORCED WITH ELASTIC BACKING. WE SHALL NOT BE HELD RESPONSIBLE FOR BLEMISHES OR PLATEMARKS, OR DIFFERENCES IN COLOR OR TONE BETWEEN COVERING MATERIAL SUPPLIED AND SAMPLES FROM WHICH THE CHOICE WAS MADE. EKO CANNOT BE HELD RESPONSIBLE FOR DEFECTS, COLOR INACCURACIES, DYE LOT VARIATIONS AND OTHER SUCH FLAWS. WE INSPECT FABRICS FOR MILL IMPERFECTIONS, SOME ARE DIFFICULT TO RECOGNIZE.

**EXCESS COM WILL NOT BE STORED OR RETURNED UNLESS VERY CLEARLY INDICATED ON PURCHASE ORDER.**

# TEXTILES

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## COL LEATHER

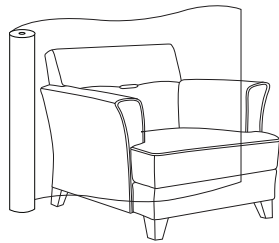
PUBLISHED SQUARE FOOTAGE FOR COL IS BASED ON HIDES MEASURING A MINIMUM OF 50 TO 55 SQUARE FEET. HALF HIDES ARE NOT ACCEPTABLE. ON SMALLER HIDES, ADD 15 PERCENT TO THE COL REQUIREMENT. ALL SQUARE FOOTAGE REQUIREMENTS ARE BASED ON USABLE FOOTAGE. THE SHAPE OF THE HIDE, EXCESSIVE HOLES, CUTS OR OTHER UNUSABLE IMPERFECTIONS MAY MAKE IT NECESSARY FOR US TO REQUEST MORE LEATHER AFTER COL IS RECEIVED. DUE TO VARIATION IN THICKNESS OF LEATHER, IT IS IMPORTANT TO SEND A 4" X 4" SWATCH FOR APPROVAL. EKO APPROVAL SIGNIFIES ONLY THAT SUCH LEATHER CAN BE APPLIED TO THE PRODUCTS INTENDED. SUCH APPROVAL DOES NOT CONSTITUTE ANY RESPONSIBILITY NOR ANY WARRANTY ON THE PART OF EKO AS TO APPEARANCE, BEHAVIOR OR DURABILITY OF COL.

**EXCESS COL WILL NOT BE STORED OR RETURNED UNLESS VERY CLEARLY INDICATED ON PURCHASE ORDER.**

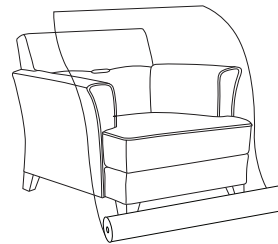
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## TEXTILE DIRECTION

**CR** CROSS THE ROLL  
RAILROADED



**UR** UP THE ROLL



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## FABRIC UPGRADES

### FIRE RETARDANCY REQUIREMENTS CALIFORNIA TECHNICAL BULLETIN 117 AND CALIFORNIA TECHNICAL BULLETIN 133

ALL STANDARD UPHOLSTERED SEATING AND THE RESILIENT FILLING MATERIALS USED IN THE MANUFACTURING OF ALL UPHOLSTERED SEATING BY EKO MEET OR EXCEED THE FLAME REQUIREMENTS OF STATE OF CALIFORNIA, DEPARTMENT OF CONSUMER AFFAIRS, BUREAU OF HOME FURNISHINGS AND THERMAL INSULATION, TECHNICAL BULLETIN 117 AND NATIONAL FIRE PREVENTION ASSOCIATION STANDARD METHOD 261. COMPLIANCE WITH THESE REQUIREMENTS IS INDICATED BY THE LABEL ATTACHED TO THE SEAT BOTTOM.

### CAL 133 FOAM UPCHARGE

CAL 133 CALIFORNIA TECHNICAL BULLETIN 133 IS A FLAMMABILITY TEST. EKO PRODUCTS, IN COMBINATION WITH NON-FLAMMABLE FABRICS CAN BE MANUFACTURED TO MEET THE REQUIREMENTS FOR CERTIFICATION TO THIS TEST. A DOUBLE UPHOLSTERY METHOD IS USED, INCORPORATING A FIRE-RETARDANT BARRIER THAT, IN COMBINATION WITH FIRE RETARDANT FOAM, FIRE RETARDANTS IN WOOD FINISHES, AND FABRICS WITH SOME NATURAL FIBER CONTENT, MAY PASS THE CAL 133 FIRE TEST. AN UPCHARGE OF \$60 LIST PER YARD OF UPHOLSTERY IS APPLICABLE TO INCORPORATE THE ELEMENTS LISTED ABOVE. THE APPLICATION OF THIS UPCHARGE AND THE MATERIALS NOTED DOES NOT CERTIFY THAT THE SPECIFIC CONFIGURATION OF PRODUCT AND UPHOLSTERY IS TESTED AND OFFICIALLY CERTIFIED. IF ACTUAL CERTIFICATION IS REQUIRED, A CHARGE OF \$500, PLUS THE COST OF THE PRODUCT TO BE TESTED, IS APPLICABLE. THE TESTING PROCESS REQUIRES AT LEAST SEVERAL WEEKS OF ADDITIONAL LEAD TIME. EKO ASSUMES NO RESPONSIBILITY FOR COMPOSITE TESTING OR THE CERTIFICATION OF SPECIFIC CONFIGURATIONS OF PRODUCT AND UPHOLSTERY TO THE CAL 133 FLAMMABILITY TEST. SOME SPECIFIC CONFIGURATIONS OF PRODUCT AND UPHOLSTERY HAVE BEEN TESTED. PLEASE CONTACT CUSTOMER SERVICE FOR MORE INFORMATION.

### MOISTURE BARRIER UPCHARGE

MOISTURE BARRIERS THAT ARE DESIGNED TO PREVENT MOISTURE FROM PENETRATING THE FOAM AND OTHER FILLING MATERIALS ARE AVAILABLE ON MOST ITEMS AT AN ADDITIONAL UP-CHARGE. MOISTURE BARRIERS ARE APPLIED BETWEEN THE UPHOLSTERY COVER AND FILLING MATERIALS. THE FOLLOWING UP-CHARGES APPLY TO EACH SURFACE ON WHICH THE PROTECTIVE BARRIER MAY BE APPLIED.

SEAT	\$45.00 LIST
BACK	\$45.00 LIST
ARMS	\$45.00 LIST (PER ARM)

# TEXTILES

## FABRIC UPGRADES

### MULTIPLE UPHOLSTERY COVER UPCHARGE

MOST ITEMS CAN BE MANUFACTURED WITH A COMBINATION OF COVERS INCLUDING: VINYL AND FABRIC, LEATHER AND FABRIC, OR CONTRASTING FABRICS. MULTIPLE COVER UPHOLSTERY OPTION SHOULD BE CLEARLY INDICATED ON THE CUSTOMER'S PURCHASE ORDER. FABRIC DIAGRAMS ARE AVAILABLE FOR EACH PRODUCT ONLINE AT [WWW.EKOCONTRACT.COM](http://WWW.EKOCONTRACT.COM)

THERE IS AN EXTRA CHARGE FOR MULTIPLE UPHOLSTERY COVER APPLICATIONS:

#### COM GRADE

TWO COVERS \$100.00 LIST PER LINE ITEM\*  
THREE COVERS \$125.00 LIST PER LINE ITEM\*

#### 1-11 GRADES

USE THE HIGHER OF THE 2 GRADES SPECIFIED. IF TEXTILES ARE THE SAME GRADE ADD THE COM GRADE UPCHARGES ABOVE.

#### \*PER LINE ITEM

WHEN ORDERING SEVERAL UNITS THAT ARE EXACTLY THE SAME MODEL, COLOR AND APPLICATION, ADD ONLY \$100 LIST PER LINE ITEM. EXAMPLE: 32041/53 2-TONE, MAHARAM CHIME, MOMENTUM BRAVO, DIAGRAM ATTACHED – QTY. 6. (THERE WOULD BE A ONE-TIME CHARGE OF \$100 LIST FOR ALL 6 CHAIRS.)

## SAMPLE FABRIC DIAGRAM

FABRIC DIAGRAMS ARE AVAILABLE FOR EACH PRODUCT ONLINE AT [WWW.EKOCONTRACT.COM](http://WWW.EKOCONTRACT.COM)

EKO WILL NOT BE HELD RESPONSIBLE FOR SHORTAGES ON COM PRODUCTS. IF YOU WOULD LIKE ASSISTANCE, PLEASE SEE OUR WEBSITE FOR FABRIC DIAGRAMS AND EMAIL COMPLETED DIAGRAMS TO EKO ORDER ENTRY AT [SALES@EKOCONTRACT.COM](mailto:SALES@EKOCONTRACT.COM). EKO WILL, AT NO CHARGE, CALCULATE THE REQUIRED YARDAGE FOR YOUR PROJECT AND RETURN WITHIN 24 HOURS.

**Hypate Lounge Multi-Fabric Diagram**  
To: \_\_\_\_\_  
From: \_\_\_\_\_



(A) Inside Chair Back, Top OS: \_\_\_\_\_

(B) Front Pullover: \_\_\_\_\_

(C) Chair Seat: \_\_\_\_\_

(D) Lower Outside Chair Back: \_\_\_\_\_

(E) Inside Arm Panels: \_\_\_\_\_

(F) Outside Arm Panels: \_\_\_\_\_

Total List Price Upcharge for  
Contrasting Fabrics: \$ \_\_\_\_\_

\$100.00 List Per Contrasting Fabric Specified  
List price based on highest fabric grade charge.

For use on the following Hypate models:  
(select one)

\_\_\_\_ 32041, 32051 1. armrg

\_\_\_\_ 32052, 32052 2. armseats

\_\_\_\_ 32053, 32053 Sofas

  
[www.ekocontract.com](http://www.ekocontract.com)

# SURFACE MATERIALS

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## SURFACES

CLICK HER FOR WOOD, LAMINATE AND PAINT SURFACES: [SURFACES](#)

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## CUSTOM WOOD FINISHES

SEE END OF SECTION FOR REQUIRED CUSTOM WOOD FINISH FORM, OR CLICK HERE: [CUSTOM FINISH FORM](#)

ADD 6% LIST TO YOUR ORDER FOR SPECIAL FINISHES, MINIMUM CHARGE IS \$300 LIST PER FINISH PER ORDER. (FOR EXAMPLE, ON ALL ORDERS UP TO \$5000 LIST AN UPCHARGE OF \$300 LIST WILL APPLY, ON ORDERS \$5000 LIST AND UP ADD 6% LIST TO ORDER.) NO UPCHARGE FOR SPECIAL FINISHES ON ORDERS EXCEEDING \$50,000 LIST. FOR ORDERS WITH SPECIAL FINISHES, A SAMPLE THAT IS A MINIMUM 3" BY 3" MUST BE RECEIVED WITH THE ORDER. SPECIAL FINISHES MAY ADD ADDITIONAL LEAD TIME TO PRODUCTION SCHEDULES. SINCE WOOD IS A NATURAL PRODUCT, SOME VARIATIONS INGRAIN, COLOR AND STAIN ACCEPTANCE WILL OCCUR. IN OUR FINISHING PROCESSES, WE TRY TO MINIMIZE VARIATIONS, BUT SOME VARIATION BETWEEN SAMPLES AND FINISHED GOODS SHOULD BE ANTICIPATED. SEE BACK OF PRICE LIST FOR REQUIRED CUSTOM WOOD FINISH FORM.

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## OTHER LAMINATE SUPPLIERS

MOST LAMINATE SUPPLIERS STOCK A MULTITUDE OF COLORS AND PATTERNS. THE FOLLOWING LAMINATES ARE ACCEPTABLE FOR APPLICATION ON EKO PRODUCTS AS THEY FEATURE A MATTE FINISH. THERE IS A FIVE TABLE MINIMUM WHEN USING NON-STANDARD LAMINATES NOT LISTED IN OUR PRICE LIST.

NEVAMAR: ALL LAMINATES WITH "T" IN THE SUFFIX (I.E., MR2002T)  
WILSONART: ALL LAMINATES WITH "60" IN THE SUFFIX (I.E., 4779-60)  
ARBORITE: ALL LAMINATES WITH "CA" IN THE SUFFIX (I.E., 1531-CA)  
PIONITE: ALL LAMINATES WITH "SUEDE" IN THE NAME (I.E., WW561 SUEDE)  
FORMICA: ALL LAMINATES WITH "58" IN THE SUFFIX (I.E., 756-58)

ADDITIONAL LAMINATE CODES MAY BE ACCEPTABLE FOR USE ON EKO FURNITURE, HOWEVER, THEY MAY BE SUBJECT TO AN ADDITIONAL UPCHARGE OR EXTENDED LEAD TIME DUE TO MATERIAL COMPLEXITY. HIGH SHEEN LAMINATES ARE NOT ACCEPTABLE FOR APPLICATION ON EKO FURNITURE DUE TO THEIR INHERENT NATURE OF SCRATCHING AND MARRING DURING THE PRODUCTION PROCESS. PLEASE CONTACT EKO CUSTOMER SERVICE FOR ADDITIONAL INFORMATION.



# COM FORM

(THIS FORM MUST ACCOMPANY YOUR ORDER)

### SEND FORM TO:

EMAIL: SALES@EKOCONTRACT.COM  
FAX: 615-676-4861

### LEADTIME

THE LEADTIME FOR YOUR ORDER IS DIRECTLY RELATED TO WHEN THE COM FABRIC IS RECEIVED.

COMPANY NAME
ADDRESS
CITY / STATE / ZIP
TELEPHONE
EMAIL ADDRESS
PO NUMBER
FABRIC SUPPLIER
FABRIC PATTERN / COLOR
SHIPPING TRACKING NUMBER
YARDAGE PER ITEM SENT
APPLY TO EKO MODEL <input type="checkbox"/> BEST WAY <input type="checkbox"/> CROSS ROLL (RAILROADED) <input type="checkbox"/> UP ROLL <input type="checkbox"/> LINE MATCH <input type="checkbox"/> MULTIPLE FABRICS* <small>UPHOLSTERY DIAGRAM MUST BE COMPLETED WHEN SELECTING THIS OPTION. GO TO: WWW.EKOCONTRACT.COM CLICK PRODUCT AND THEN CLICK FABRIC DIAGRAM.</small>





## CUSTOM FINISH MATCH FORM

(THIS FORM MUST ACCOMPANY YOUR ORDER)

### SEND SAMPLE AND FORM TO:

EKO CONTRACT  
ATTN: BRANDI  
145 RYMER ROAD, NE  
CLEVELAND, TN 37323

### LEADTIME

THE LEADTIME FOR YOUR ORDER IS DIRECTLY RELATED TO WHEN THE FINISH MATCH SAMPLE IS APPROVED. ALL FINISH SAMPLES WILL BE SHIPPED BACK TO YOU FOR FINAL APPROVAL BEFORE THE ITEMS ARE FINISHED. PLEASE ALLOW 10 BUSINESS DAYS FOR FINISH MATCH SAMPLES.

COMPANY NAME
ADDRESS
CITY / STATE / ZIP
TELEPHONE
EMAIL ADDRESS
PO NUMBER
SUPPLIER / FINISH COLOR
SHIPPING TRACKING NUMBER
APPLY TO EKO MODEL(S)