



Contract - Dealer

Offering TIPS/TAPS members purchasing solutions for multiple environments

- ▣ Lobby
- ▣ Library
- ▣ Student Union
- ▣ Healthcare



THE CRAFT OF SEATING

TIPS

The Interlocal Purchasing System

Who is TIPS?

The Interlocal Purchasing System (TIPS) is sponsored by the Region VIII Education Service Center (ESC8) located at 4845 US Highway 271 North, Pittsburg, Texas (Camp County) and is governed by the Region 8 ESC Board of Directors. The Interlocal Purchasing System is available for use by all public and private schools, colleges, universities, cities, counties, and other government entities. See Membership Listing for states available. Print the Interlocal Agreement and Board Resolution documents. Complete online @ <https://www.tips-usa.com/newmember.cfm>.



TIPS Contracts

All awarded contracts through the TIPS program have been Awarded under the Competitively Bid Process and received a Contract from TIPS Governing Board of Directors. These Awarded Vendors have agreed to provide the best pricing, terms and conditions available to TIPS Members. The TIPS Program takes PRIDE in providing a purchasing coop where Awarded Vendors and Members both benefit. With a successful award, a vendor can expedite an order for a member because all purchasing requirements are completed during the RFP process. A school district or other TIPS Member can benefit from the cost savings of time and expense in competitively bidding each purchase.



Advantages of TIPS/TAPS

Utilizing a TIPS contract means members deal directly with the vendor using the TIPS contract as their own. The advantage to TIPS members is the leveraging of best pricing and delivery terms at no cost to them.



eko Contract Information

eko Contract Number:

TIPS – Furniture, furnishings
and services 200301

Contract Term:

3 year period, expiring May 21, 2023

Payment Terms:

Net 30

Products Available:

All eko products

Eligible Participants:

The contract is open to colleges and universities, public and private schools, cities, counties and all governmental entities in the continental U.S. who become TIPS/TPS members.



eko TIPS Member Pricing

Order Size:	Discount	Dealer
Under \$50,000 List	51%	12%
\$50,000-\$99,999 List	51.5%	12%
\$100,000 List & Above	52%	12%

- ☐ Orders will be shipped F.O.B. destination within the contiguous 48 states. Standard freight terms apply for smaller orders. Please contact your local representative for more info.
- ☐ Orders issued by TIPS members to eko must reference "TIPS 180305"
- ☐ Dealer fees are paid by eko and distributed the month after the invoice is paid by the TIPS Member and received by eko.
- ☐ Salesperson incentives equal to 3% of the net sale will be available.
- ☐ Authorized eko Dealers are free to independently negotiate installation and other services directly with their TIPS Member customers. If requested, eko will invoice the TIPS member for these services and remit total back to the dealer, along with the applicable fee for product sold.

Invoicing by Authorized eko Dealer

- ☐ In the event your TIPS member requests a dealer issued invoice for eko products, you are authorized to process these transactions. Discounts offered must mirror those set forth in the schedule above. The purchase order issued to eko must reflect these same TIPS member discounts. Please note "TIPS Contract 180305" on the purchase order. eko will remit the dealer fee the month after the invoice is paid.

eko Contact Information for TIPS

eko Customer Care
csr@ekocontract.com
145 Rymer Road NE
Cleveland TN 37323
866.814.8356 x100

Email orders to tipspo@tips-usa.com

CC: sales@ekocontract.com

Remit payment to:
LSQ Funding Group, L.C.
PO Box 404322
Atlanta GA 30384-4322
www.lsq.com
800.474.7606, Gladys McGuire

For additional information on TIPS, please visit
www.tips-usa.com
All public entities can sign up to become a member of
TIPS online. It's free of charge, no dues or fees,
Nothing!

TIPS
4845 US Hwy 271 North
Pittsburg, TX 75686

For information or questions regarding the TIPS
Please call 866.839.8477 or fill in this page
www.tips-usa.com/contactus.cfm

